

21 November 1961

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Dr. Jerome Rothenberg
Department of Economics
Northwestern University
Evanston, Illinois

Dear Jerry:

I am happy to accept your invitation to speak at Northwestern, which I have never visited. On the question of topic, I have one thought that you might consider. Recently I got a request from Robert Eisner for some reprints of my paper, "The Crude Analysis of Strategic Choice" (AER, May 1961), for discussion at a graduate seminar; apparently there was some interest (whether negative or sympathetic, I'm not aware) in this approach. Since that paper amounted only to a condensed abstract of some work I have done in that area, and since most of the approach is in the concrete applications omitted from that summary, this might be a good opportunity for me to enlarge on the general subject of the analysis of alternative policies in terms of strategic objectives. However, various other topics could easily be negotiated before February.

I look forward to hearing from you and to seeing you again in February.

Sincerely yours,

Daniel Ellsberg
Economics Department

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